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## FOR IMMEDIATE RELEASE

### **Axon Underwriting Services LLC Enhancing Speed-to-Market with OneShield Market Solutions Cloud-Based Software**

*Leading provider of Contractor Pollution Liability insurance expanding its business nationwide with support of OneShield's time-and-cost-saving policy, rating and claims administration core system software*

**Marlborough, MA — April 21, 2015:** In the highly competitive field of specialty insurance products, **Axon Underwriting Services LLC** (Axon) leads with best-in-class coverage forms, personal attention to service and a configurable cloud-based core system software solution developed by [OneShield, Inc.](http://OneShield.com) specifically for Managing General Agents (MGAs) and Program Administrators.

"MGAs and Program Administrators are specialized brokers vested with underwriting authority from an insurer," says Axon Executive Vice President, Doug Gahagan. "As full-service providers to specialty sectors, it's critical for us to have enterprise-level capabilities to rapidly rate, quote, bind and issue coverage, manage policies and administer claims. Our clients expect immediate response times and OneShield's solution provides capabilities that allow us to exceed these expectations — all without the major hardware and core systems investment costs incurred by larger general insurance companies."

Axon, headquartered in Syracuse, New York, has already seen increases in its efficiencies using a cloud-based solution. "The front-end cost is low, and configuration and implementation of the core system is relatively quick," says Gahagan. "This has heightened our ability to offer quick and highly-competitive coverage solutions on a practice, project-specific and customized level."

"We are very proud to be selected by Axon to help support the expansion of its business," says Liza Smith, OneShield's SVP Global Sales and Marketing. "Our cloud-based solution designed specifically for MGAs, enables the deployment of a customer-centric operating model that is configurable to how they do business, and helps reduce overhead expenses, enhanced service quality, and ramp-up business acquisition capabilities and new product speed-to-market."

OneShield Market Solutions' **Core System Software for Managing General Agencies** is a secure, cloud-hosted and configurable end-to-end policy management system that provides the ability to record perspective accounts, manage submissions, rate, generate proposals, track carrier clearance and even bind multiple lines of business for multiple carriers — complete with automated workflows and built-in rules designed specifically for MGAs.

## **INTERESTED IN AN INTERVIEW? CONTACT:**

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### **About Axon Underwriting Services LLC**

Axon Underwriting Services LLC ([Axonu.com](http://Axonu.com)) was formed in 2013 by brokerage and underwriting experts to raise the bar in business insurance performance. Our extensive understanding of industry-specific environmental exposures enables us to create comprehensive coverage solutions for the construction industry. Axon Underwriting is dedicated to providing unparalleled service across the board.

### **About OneShield Inc.**

OneShield, Inc. delivers core business software solutions to the global P&C and General Insurance industry. OneShield Market Solutions is a division offering a specialized portfolio of standalone, and subscription- and cloud-based software products with enterprise-class policy management, billing, rating, product configuration, and business intelligence and analytic solutions that leverage a tool-based open architecture and single data model platform to streamline your business. OneShield Insurance Software automates and simplifies the complexities of core systems with targeted solutions, seamless upgrades, collaborative implementations, and lower total cost of ownership.

With its corporate headquarters in Marlborough, MA and offices in Australia, Canada and India, OneShield, Inc. has a combined 44 products in production across all commercial, personal and specialty lines of business. To learn more, visit [oneshield.com](http://oneshield.com).