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**FOR IMMEDIATE RELEASE**

## **OneShield Helps Insurers Capitalize on New Growth Opportunities**

### ***Dragon Enables Significant Market Expansion for its Customers***

**Las Vegas, Nevada—ACORD LOMA Forum—May 6, 2013—**[OneShield, Inc.](#), a global provider of flexible, enterprise class and content-rich core systems for property/casualty (P&C) insurers, is pleased to announce that OneShield Dragon® is helping insurers, such as [Allied World](#) and [Privilege Underwriters Reciprocal Exchange \(PURE\)](#), successfully expand into new markets.

Allied World has been able to build a profitable book of business by being nimble, responsive, focused and selective. They have leveraged Dragon to streamline traditionally labor-intensive processes and assure proper underwriting and risk assessment. With Dragon, they are underwriting business in all 50 states across multiple lines of business and recently expanded into the UK, completely self-sufficient of OneShield.

“The total flexibility engineered into Dragon is exactly what we were looking for. In about one year's time, we designed multiple product-specific workflows and rolled out 15 new products,” said Bob Asensio, executive vice president, information technology, Allied World. “We have been able to be completely self-sufficient with Dragon and we recently introduced products and services globally in the UK market. The flexibility and speed-to-market Dragon provides has enabled us to grow exponentially as a business.”

“Our OneShield Dragon® suite of products is ideally suited for customers that want to enhance product and service offerings as well as quickly enter new markets and capitalize on growth opportunities,” said Steve Forte, director, global product management, OneShield. “The flexibility of the workflow designs and the open architecture enable easy configuration capabilities to realize true speed-to-market.”

PURE's use of Dragon has enabled them to be in production in over 40 states across 5 lines of business and introduce innovative new products and services, including E-delivery, Auto Pre-fill and Agent Endorsement on unprecedented implementation timelines.

“As we look at rapid expansion across the country, the use of modern technology as our backbone has been critical,” said Stuart Tainsky, senior vice president and CIO with PURE. “Our strong policy management solution, OneShield Dragon has helped us to quickly expand into new markets and provide exceptional service to our agents and members.”

“We are seeing a great deal of interest and focus from our customers in the area of market expansion,” said Glenn Anschutz, President and CEO, OneShield. “Additionally, customers are choosing the Dragon suite for its inherent flexibility and our proven implementation and upgrade methodology. By making further investments in product enhancements, our customers have even more capabilities to expand into new markets. We are fully committed to collaborating with them providing the support, technology and solutions they need to take advantage of regional and global opportunities.”

The [OneShield Dragon](#) suite includes Dragon Policy, Dragon Billing, Dragon Rating and Dragon Intelligence and is a proven industry solution in production across a ***combined 44 commercial, personal and specialty lines of business.***

The topic of market expansion will be highlighted at the [ACORD LOMA Forum](#). The [Market Expansion session](#) will be held at the MGM Grand in Las Vegas, NV, on Tuesday, May 7th (2:15-3:30 p.m.). Steve Forte of OneShield will moderate the panel and participants include: Karlyn Carnahan, Novarica, Imran Ilyas, PwC and Stuart Tainsky, Privilege Underwriters Reciprocal Exchange (PURE).

**About Allied World Assurance Company**

Allied World Assurance Company Holdings, AG, through its subsidiaries, is a global provider of innovative property, casualty and specialty insurance and reinsurance solutions, offering superior client service through a global network of offices and branches. All of Allied World's rated insurance and reinsurance subsidiaries are rated A by A.M. Best Company, A by Standard & Poor's, and A2 by Moody's, and our Lloyd's Syndicate 2232 is rated A+ by Standard & Poor's and Fitch. Please visit [www.awac.com](http://www.awac.com) for further information on Allied World.

**About Privilege Underwriters Reciprocal Exchange (PURE)**

For promotional purposes, PURE refers to the members of the PURE Group of Insurance Companies. PURE Group is rated "A-" (Excellent) by A.M. Best Company. Insurance coverage is underwritten through Privilege Underwriters Reciprocal Exchange, a Florida-domiciled reciprocal insurance exchange and member of the PURE Group. PURE provides coverage for high-value homes, automobiles, jewelry, art, personal liability and watercraft to more than 20,000 successful families in 41 markets across the U.S. and is committed to helping its members (policyholders) reduce the price of insurance today while controlling their long-term cost of risk. In return for a fee, PURE Risk Management, LLC acts as Attorney-in-Fact for PURE. For more information, visit [pureinsurance.com](http://pureinsurance.com) or contact Arielle Napp at [anapp@pureinsurance.com](mailto:anapp@pureinsurance.com).

**About OneShield**

OneShield delivers flexible, enterprise-class policy management, billing, rating, product configuration and business intelligence/analytic solutions to the global P&C/General Insurance industry. Based on an open, tool-based architecture, OneShield Dragon® provides companies with the ability to streamline product creation, management, underwriting and distribution. With Dragon, P&C/General insurers gain a competitive advantage that helps them improve operations and profitability while meeting increasing customer and market demands. OneShield Dragon® is a proven industry solution in production across a combined 44 commercial, personal and specialty lines of business. OneShield develops innovative technology to better serve the needs of the industry and more importantly, their customers. OneShield is headquartered in Marlborough, MA and has an office in Gurgaon, India. Visit [oneshield.com](http://oneshield.com) to learn more, or for further information contact Kim Morton :: 774-348-1051 :: [kimorton@oneshield.com](mailto:kimorton@oneshield.com)

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