Insurance Solutions for MGAs

Core insurance software, purpose built for your unique business requirements.







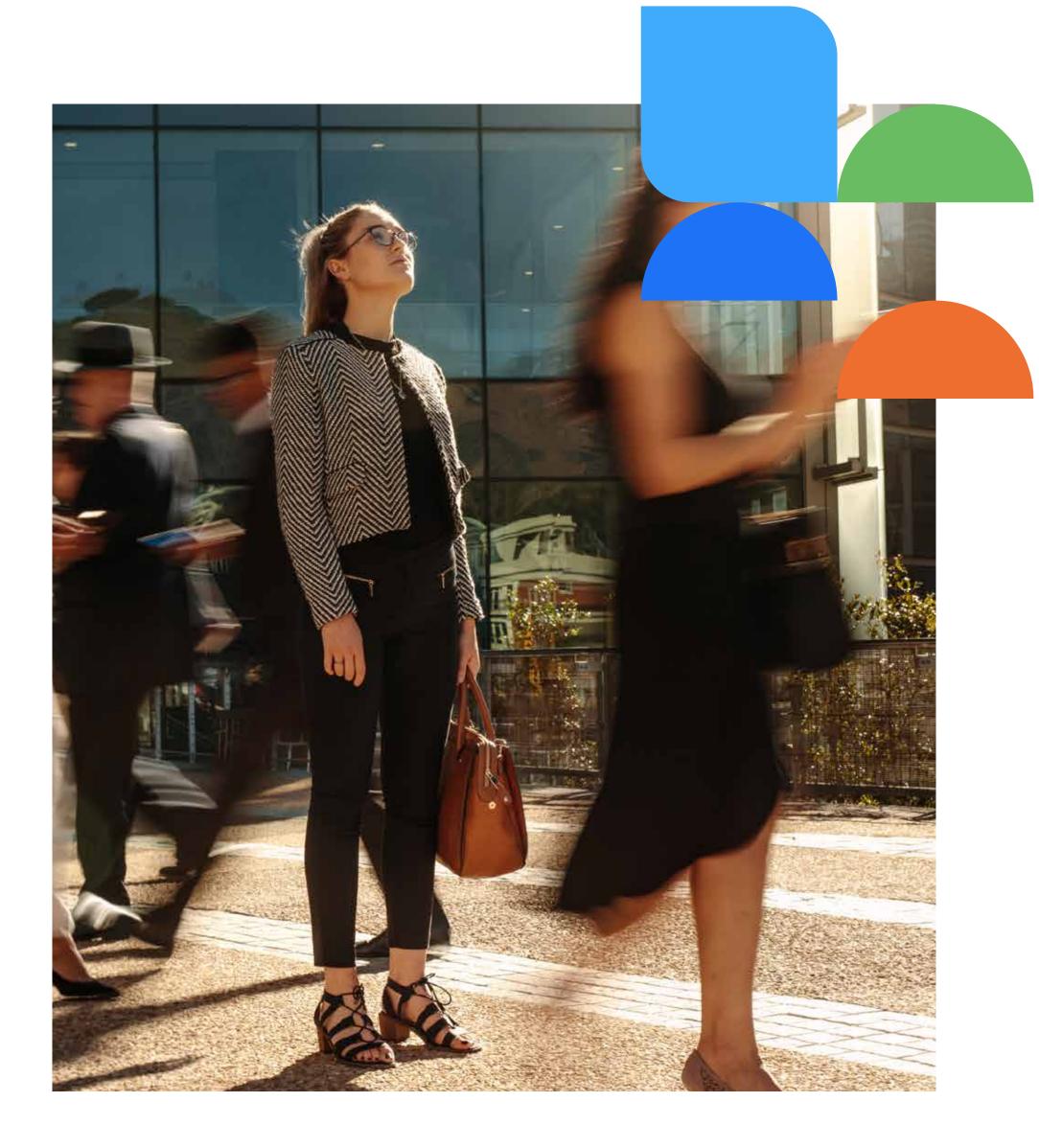












Empowering MGAs for Success: The OneShield Advantage

MGAs excel in today's insurance market by specializing in specific niche coverages, where they develop deep expertise and offer tailored insurance solutions. This specialization, along with embracing technology, innovation, geographic expansion, and environmental, social, and regulatory considerations, is enhanced by a robust software solution.

A proven core insurance management platform addresses the unique challenges of MGAs by streamlining operations, ensuring compliance, enhancing data analytics, offering seamless online interactions, providing personalized policy options, enabling faster claims processing, and supporting more accurate underwriting decisions, ultimately improving efficiency, competitiveness, and customer satisfaction.

That's where OneShield comes in.

Supporting MGAs for Efficient Multi-Line Management

The OneShield MGA solution is tailor-made for Managing General Agents (MGAs) and Program Administrators seeking streamlined multi-line management across multiple insurers.



Speed-to-Market Advantage

For MGAs, swift product launches are pivotal. OneShield offers a cloud-based, end-to-end automated policy management platform. By moving to the cloud, we minimize IT costs while enhancing operational efficiency, service quality, and your product's speed-to-market.



Single Platform

Our robust suite of insurance software solutions, encompassing policy, billing, rating, claims, and partner relationship management capabilities, is seamlessly integrated into a unified platform for streamlined operations and enhanced efficiency.



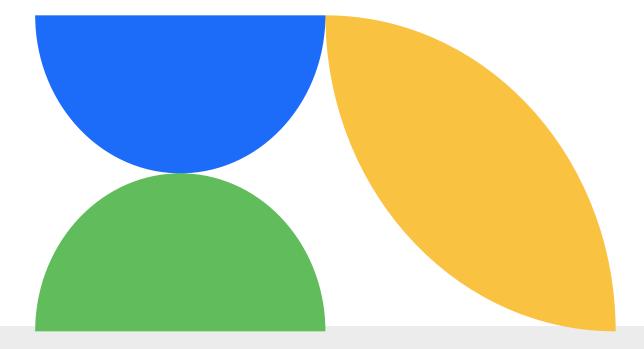
Tailored to Your Workflow

While our pre-built content aligns with MGA processes, we also offer configuration to incorporate your company-specific workflows via our implementation and SaaS support model. Configure rules for carrier agreements, pricing, and policy processing to suit each business opportunity.



Leverageable Content

Supporting to over 90 lines of business, our configurable solution offers prebuilt content and reusable workflows. It adapts to changing business needs while ensuring flexibility for company differentiation. With automated rules and workflows, we streamline the end to end insurance lifecycle for efficient straight-through processing.



5

Implementation Success

Rapid delivery of a Minimum Lovable Product (MLP) through the effective fusion of our technology and deep insurance domain knowledge, ensuring swift speed-to-value for clients.



All-Inclusive Pricing Model

Our annual fee includes software licensing, maintenance, hosting, implementation, upgrades, and a managed service plan. This pricing model alleviates variable fees, such as large upfront implementation costs and upgrades, in favor of a predictable annualized price.





Functionality Highlights

OneShield's MGA solution provides a comprehensive suite of tools, including submission, clearance, rating, quoting, binding, business development, policy, billing, and claims administration. It also covers billing, invoicing, document management, detailed reporting, and analysis. Beyond the core features, here are some key highlights.

Policy Management:

- Support for multiple carriers and writing companies.
- Quota-share/subscription policies.
- Flexible package and program support.
- Streamlined underwriting with bind or bind and issue options.
- Manage customer data at an account and policy level.
- Support entity management across the lifecycle.
- Reinsurance tracking capabilities. Expertise with Lloyd's Coverholders.
- Compatibility with multiple bordereaux files.

Billing & Accounting:

- options.
- scenarios.
- streamlined payment processing.

Claims Management:

- tracking loss statuses.

Direct bill, list bill, combined/account billing

Invoicing for Agency/Broker-billed or multi-payor

Agent, Broker, and Customer portals for

Capture and store new loss notices (including FROI/SROI) via web portal, email, or manual entry.

Agency and customer portals for reporting and

Third-party portal support for independent adjusters, TPAs, and carrier audits.

A COO's Perspective:

Focus on revenue generation and not technology maintenance.

Creating a competitive advantage by enhancing speed-to-market capabilities.

"As a startup MGA, we wanted a partner with functionality in place, the ability to customize, and the capability to add new products or lines of business. We also wanted to eliminate most manual processes on the back-end to achieve straight-through processing, and **OneShield delivered.**"



Tom Dulapa President & COO, WestCongress





About OneShield

OneShield provides business solutions for P&C insurers and MGAs of all sizes. OneShield's cloud-based and SaaS platforms include enterprise-level policy management, billing, claims, rating, relationship management, product configuration, business intelligence, and smart analytics.

Designed specifically for personal, commercial, and specialty insurance, our solutions support over 90 lines of business. OneShield's clients, some of the world's leading insurers, benefit from optimized workflows, pre-built content, seamless upgrades, collaborative implementations, and pricing models designed to lower the total cost of ownership.

Our global footprint includes corporate headquarters in Marlborough, MA, with additional offices throughout India.

For more information, visit OneShield.com

OneShield solves the complex technology needs of MGAs. Check out how:



Startup MGA, WestCongress, meets demands of rapid growth with greater efficiencies and reduced cost.

See for yourself

Connect with a OneShield MGA solution specialist to discuss your technology needs, and to schedule a demo.



Click here to book.

